



# MARK KAPNICK

NY Region Principal

New York, NY

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## PARTIAL CLIENT LIST

- AEW Capital Management
- Alchemy Properties
- Boymelgreen
- Buchbinder Warren
- C&K Properties
- The Durst Organization
- ELAD Properties
- EPIC, LLC
- Equity Office/Blackstone
- First Sterling Corp.
- Gemini Real Estate Advisors
- George Comfort and Sons
- Golden Property Group
- Goldfarb Properties
- Highgate Holdings
- Housing and Services, Inc.
- IKE Management
- Ivanhoé Cambridge
- Callahan Capital Partners
- Jack Resnick and Sons Inc.
- JMC Holdings
- Longfellow Properties
- Madison Capital
- Masterworks Development Corp
- Milstein brothers
- Pan Brothers
- Related Companies
- Robert DeNiro Holdings
- RWN
- Simon Property Group
- SL Green
- Taubman
- The Lefrak Organization
- The Moinian Group
- The Parkoff Organization
- The Pilevsky Organization
- Thor Equities, LLC
- Vornado
- VP 57, LLC
- VANKE
- Tribeca Associates

## PROFILE

Mark Kapnick is an Executive Managing Director and Principal at Lee and Associates NYC office. He specializes in retail tenant, landlord representation, investment sales and hospitality.

## CAREER SUMMARY

Mr. Kapnick joined Lee NYC in 2017, working to strategically grow Lee NYC's metro business. Mr. Kapnick has over 30 years of experience in retail leasing and investment sales, specializing in hospitality. Prior to joining Lee NYC, he was Senior Vice President at SRS Real Estate. There, Mr. Kapnick completed over two million square feet of transactions and was the top producing broker.

Throughout his career in real estate, Mr. Kapnick has represented many of Manhattan's premier landlords and tenants while completing multiple leasing assignments on behalf of RFR, Vornado, Masterworks, The Lefrak Organization, The Related Companies, AEW Capital Management, Alchemy Properties, The Durst Organization, Equity Office/Blackstone, Ivanhoé Cambridge, Callahan Capital Partners, Madison Capital, Masterworks Development Corp, Milstein brothers, The Moinian Group, Thor Equities, Vornado, VANKE and many other prominent New York City landlords. He has also represented tenants including Bank of America, Equinox, Nobu 57, Circuit City, Sears, Pinkberry, Oxido Modern Mexican, Blink Fitness, SoulCycle, Citibank, Club Nebula, Tapster and Tashkent Supermarket Chain.

In 2014, Kapnick, along with his team, received REBNY's "Most Significant Deal of the Year" Award for The Retail at Bryant Park

## Notable Awards Include:

- Most Significant Retail Deal of the Year Award 2014
- 2014, 2015, 2016 #1 Top Producer SRS Real Estate Partners, Million Dollar Club
- 2016 CoStar Power Broker Award

## EXPERIENCE

- 2017 to present: Principal at Lee & Associates NYC
- 2011 to 2017: Senior Vice President at SRS Real Estate Partners
- 2002-2011: Senior Managing Director at RKF & Associates
- 1999-2002: Senior Vice President at the Gordon Group Holdings
- 1993-1999: Garrick Ave & Associates

## COMMUNITY INVOLVEMENT

- Member, Real Estate Board of New York
- Member, International Council of Shopping Centers

## SIGNIFICANT PROJECTS

- The Pier at Atlantic City
- Ikea (Paramus)
- Forum Shops (Las Vegas)
- Mohegan Sun Casino
- 3, 5 Bryant Park
- 120 West 42nd street