



CHRIS VARJAN

Senior Managing Director

New York, NY

PROFILE

Chris Varjan is an Executive Managing Director in the New York office of Lee & Associates. He specializes in investment sales.

CAREER SUMMARY

Chris Varjan joined Lee & Associates in July 2018 as a member of the newly-formed investment sales team.

Mr. Varjan has over a decade of experience in the investment sales space in New York City. In this time, he has managed to sell properties in all asset classes spanning across all boroughs. He stays particularly active working on development and value-add opportunities where he can use creative structures and business plans to maximize values. He possesses a deep knowledge of the market on both sides of the transaction and is typically able to source buyers directly through proactive outreach. Additionally, through close collaboration with the firms leasing brokers, he has executed many deals in the past two years with end users to generate top of the market pricing for his clients.

Mr. Varjan graduated from Monmouth University, Kislak Real Estate Institute, with degrees in both Real Estate Development and Finance. After college he managed a portfolio of approximately 100 properties for a family office before becoming a broker in 2010. He is an active member of the Urban Land Institute and Young Men's/Women's Real Estate Association.

Notable Recent Transactions Include:

- 1622-1632 York Avenue, 75,000 SF, \$46,500,000
- 271 Church Street, 13 1st Avenue, 10,150 SF, \$20,100,000
- 160 N 12th Street, Brooklyn, 25,020 SF, \$21,600,000

EXPERIENCE

- 2018 to present: Senior Managing Director, Lee & Associates
- 2016 to 2018: Managing Director, Venture Capital Properties

EDUCATION

- Bachelor of Science, Monmouth University
- Licensed to practice real estate in the state of New York

COMMUNITY INVOLVEMENT

- Member, Urban Land Institute
- Technology & Innovation Council

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