



# RICHARD PLEHN

Senior Managing Director

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## PARTIAL CLIENT LIST

- Barnes Richardson
- Better Hearing Institute
- Bond Beebe
- Clarence House
- C & M First Service INC
- Cowan Tout
- Energy Intelligence
- Gettry Marcus
- Google
- John Varvatos
- Malin+Goetz
- Metropolitan Commercial Bank
- Nature Publisher
- Occidental Petroleum
- Outbrain
- PIRA Energy
- Platzer Swergold Levine Goldberg Katz
- PNC Bank
- Raines International
- Ross University
- STV Engineering
- Tegriss
- Telsey + Company
- VCA
- Web MD

## PROFILE

Richard Plehn is a Senior Managing Director in the New York office of Lee & Associates with over 25 years of experience in the commercial real estate business. He has implemented successful strategies on behalf of a wide variety of clients including Fortune 500 companies, investment banks, hedge funds, law firms, and non-profit organizations. Mr. Plehn also specializes in representing Landlords in leasing and repositioning commercial office buildings.

## CAREER SUMMARY

Prior to working at Lee, Mr. Plehn was a Managing Partner at Mohr Partners, Inc. where he restarted the New York office developing the Research, Financial Services, and Corporate Consulting Departments.

Mr. Plehn also worked at Cresa Partners where he ran a 4-person brokerage. His team was the #2 highest producing team in the NYC office. Before this, he spent 20 years at Colliers International in New York City where he implemented strategies for Tenants and Landlords. He was part of the New York City management committee of Colliers International.

### **Notable Recent Transactions Include:**

- GFK consolidated 3 offices to 200 Liberty Place 75,000 SF
- STV renegotiated lease at 225 Park Avenue South for 66,000 SF
- PSP renegotiated lease at 519 Eighth Avenue for 27,000 SF
- Counsel Press relocated Tenant 460 West 34<sup>th</sup> Street for 23,000 SF
- PNC Bank consolidated 2 offices at 340 Madison Avenue 40,000 SF and leased 3,000 SF of retail

### **Notable Awards Include:**

- Jerry Cohen Deal of the Year Award (2012)

## EXPERIENCE

- 2018 to present: Senior Managing Director, Lee & Associates
- 2017 to 2018: Managing Partner, Mohr Partners
- 2015 to 2016: Vice President, DTZ
- 1991 to 2015: Senior Managing Director, Colliers International

## EDUCATION

- Bachelor of Science, NYU Stern School of Business
- Licensed real estate sales person in the state of New York

## COMMUNITY INVOLVEMENT

- CoreNet Group
- The Union League Club
- Yorkville Youth Athletic Association